

Introducing SAP ERP Solutions ▶ ▶

1. Today's Challenges in Your Business
2. The Key to Success with ERP Solution
3. ERP Tailored for Your Organization
4. SAP ERP Ready for Macedonia
5. Best-run Companies run SAP



Today's Challenges Are Driving The Need For Greater Efficiency And Transparency



Better Manage Purchasing and Vendors

Better Manage
Sales and Service



You Need To Quickly

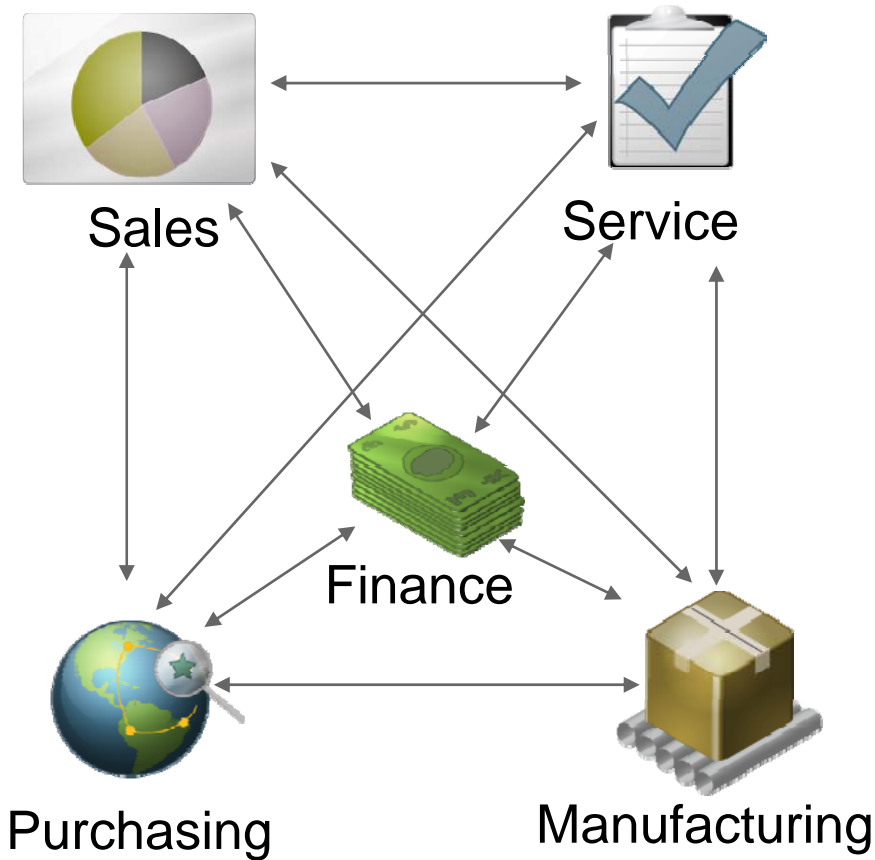
- Identify trends and variances
- Determine root causes
- Model scenarios & adapt plans
- Communicate changes & realign operational activities

Better Manage
Finance and Control

Better Manage Manufacturing and Inventory



But Application and Reporting Silos Are A Major Obstacle



Multiple Applications and Tools...

- Reduce visibility and insight
- Reduce alignment and accountability
- Increase IT workloads and costs



Integration Helps You...

- Streamline processes and workflow
- Share information across the business
- Implement standards and controls
- Reduce total cost of ownership



We were impressed with the robust functionality that these solutions offered for managing our key business processes. We were also attracted to the pre-integrated platform, the independence from the underlying IT infrastructure (DB/OS), and that the solutions can grow as our business and needs grow without buying new software

CEO,
Successful Mid-market Company

ERP Tailored for Your Organization

Manage All of Your Business Operations



- ### Service management
- Service sales
 - Service contract management
 - Customer service and support
 - Field service

- ### Sales
- Quotation processing
 - Sales order processing
 - Delivery
 - Billing
 - Payment

- ### Financials and controlling
- Overhead control
 - Product costing
 - Profit analysis
 - Accounts payable
 - Accounts receivable
 - General ledger

- ### Production and logistics
- Make to stock
 - Make to order
 - SD/MM returns
 - Subcontracting
 - Process order
 - Credit mgt



- ### HR and corp. services
- Project mgt
 - Travel mgt
 - Results analysis
 - Time management

- ### Inventory management
- Physical goods movements
 - Planning
 - Stock taking

- ### Planning
- Sales planning
 - Budgeting/cost centers
 - Capacity planning
 - MPS/MRP planning
 - Shop floor scheduling

- ### Purchasing
- RFQ
 - Requisitions
 - Purchase orders
 - Goods receipt/invoice
 - Purchased services

Examples only; more best practices and functionality available



SAP ERP Ready for the Macedonian Market



Креирај, Фаворити, Систем, Помош
[-] [X]

Почеток

Обврски

- Добавувачи
- Фактурирање
- Обработка на документи
- Плаќања
- Информација за чек
- Документи за надворешн...
- Внатрешни налози
- Известување

Побарувања

- Трошковно сметководств...
- Сметководство на сред...
- Главна книга (Г/К)
- Сметководство за банки
- Контрола на админ.трош...
- Анализа на профитабилн...

Фактурирање

Внеси фактура од добавувач
 Внеси нова фактура
 Внеси меморандум за одобрување кон добавувач
 Ослободи блокирани фактури

All Invoices Posted (28)
All Credit Memos Posted (0)
All Invoices Reversed (0)
All Credit Memos Reversed (0)

Search Criteria

View **фактури**

Document Number
5105600766
5105600767
5105600768
5105600769
5105600782
5105600781
5105600783
5105600784
5105600785
5105600791
5105600794

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Креирај, Фаворити, Систем, Помош

Почеток

Грижа за клиенти

- Известување
- Понуди
- Налози за продажба
- Билинг
- Рекламации
- Клиенти
- Управување со кредити

Обработка на услуги

Налози за продажба

Креирај налог за продажба

All Sales Orders (70)
Sales Orders Last 10 Processed (70)
All Incomplete Sales Orders (0)
All Sales Orders Blocked (0)

Search Criteria

[Промени барање](#)
[Дефинирај ново барање](#)
[Персонализација](#)

View **Налози за продажба**
Export
Display
Change
Show Order Confirmation as PDF
Filter Settings

Продажен док.	Купувач	Опис	Креирано на	Нето вредност	Валута од док.
81	100001	Стандарден налог	02.05.2008	10.000,00	USD
	▲ 100001			• 10.000,00	USD
15	100003	Стандарден налог	19.03.2008	1.755,00	USD
7		Стандарден налог	18.03.2008	942,45	USD
1		Стандарден налог	17.03.2008	17,55	USD
	▲ 100003			• 2.715,00	USD
6	100004	Стандарден налог	18.03.2008	1.130,94	USD
	▲ 100004			• 1.130,94	USD
27	100009	Стандарден налог	20.03.2008	175,50	USD
25		Стандарден налог	20.03.2008	1.755,00	USD
23		Стандарден налог	20.03.2008	1.755,00	USD
	▲ 100009			• 3.685,50	USD
82	100100	Стандарден налог	06.05.2008	10.000,00	USD
	▲ 100100			• 10.000,00	USD
	▲			• • 48.345,35	USD

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Последно освежување 24.02.2009 21:51:04 UTC+1 [Освежи](#)



Benefits from running ERP with SAP Business All-in-One:



Platform for growth



Real-time visibility



User-friendly, predictable business system





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